

EBS

Global core



Finance



Policy



Shared data

— I · ONE GLOBAL ERP

One global ERP.

One platform for operations, finance and shared data.

Current example

ORACLE

E-Business
Suite

Another Tier 1 platform example

SAP

S/4HANA[®]

Examples — not a combined deployment.

One system. A common foundation.



Common finance

Shared accounting rules
and group reporting.



Shared data

Consistent customer, supplier
and product identifiers.



Common controls

Defined access, approvals
and responsibilities.

Teams record daily work in one ERP.
Finance and reporting use the same records.

• But teams do different work.

Country requirements differ.

Tax, reporting, language and local obligations.

Standard workflows can miss local steps.

Warehouse, production and service teams do different work.

Gaps push work outside the ERP.

Email, spreadsheets and manual handoffs fill the gap.

Information becomes harder to trust.

Updates arrive late or lose their operational context.

— I · ONE GLOBAL ERP

Local change. Global priorities.

Local requirement

A team needs a change



Shared release

Wider priorities and
testing



When the gap remains

Work moves to email or
spreadsheets

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How do we give local teams

more flexibility

— without replacing the global ERP?

EBS

Tier 1 · Global core

 Finance

 Policy

 Shared data

Keep the global ERP.
Add a second ERP
for regional work.



Two-tier ERP.

Two ERP systems with distinct responsibilities

Where do people work?

Tier 2 · Regional ERP

Everyday operations

Sales · purchasing · stock
Production · service · local finance*

Regional teams do their work here.

Tier 1 · Global ERP

Group responsibilities

Group finance · consolidation
Policy · shared master data

Central teams keep their work here.

Users should not have to enter the same work in both ERPs.

*Local accounting only where country and control requirements are met.

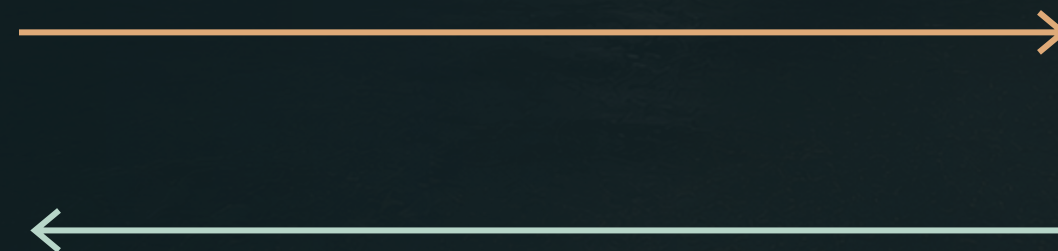
Proposed division of work · not double entry

Share agreed data. Not a second copy of everything.

Tier 1

Existing
ERP core

Product / supplier IDs · group rules



Tier 2

Regional
ERP

Operational status

Reconciled financial summaries

Authorised access

Validated data

Receipt and totals checked

Visible failures with an owner

Local flexibility. Global control.

For local teams

Better process fit

Regional workflows can reflect the work people actually do.

For delivery teams

Shorter change cycles

Local improvements need not all wait for a global-core release.

For the group

A stable core

Shared controls remain; regional customisation stays outside.

The trade-off: two systems require integration, support and clear data ownership.

Expected benefits, not guaranteed savings



Sales



Purchase



Inventory

Our recommendation: qualify Odoo for the pilot.

Why Odoo for our European pilot?

Start with a focused scope.

Modular apps → choose only what the regional team needs.

Connect everyday work.

Shared records → work across functions on one regional platform.

Support local differences.

Configuration + separate add-ons → adapt regional workflows outside the global core.

Choose the apps. Keep the work connected.

odoo One platform



Sales



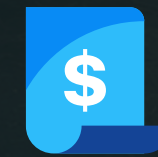
Purchase



Inventory



Manufacturing



Accounting



Projects

Choose the apps our pilot needs. Keep their records connected.

These are scope options — not a commitment to deploy every app.

What must the pilot prove?

People + processes

Does the work fit?

Real users, normal work and exceptions — with representative data.

Country + controls

Do the controls hold?

Edition and localisation.
Access and approvals.
Reconciled EBS exchange.

Operation + cost

Can we sustain it?

Volumes, recovery and upgrades.
Named support owners.
Total cost of the chosen scope.

Agree success criteria first. Use the pilot evidence to make the selection.

Edition, country coverage and total cost are not settled by this recommendation

Configure first. Extend where it matters.

odoo

Use the standard

Applications + configuration



Add what is specific

Our approval rules

Our operational workflows

Our management views

This is where Reila comes in.



Our extension layer for Odoo.

Odoo is the foundation. Reila adds our workflows.



Custom modules on Odoo

Workspaces · approvals · operational extensions · reporting

odoo

Sales · purchasing · stock · accounting

Original business records and standard operations

Reila extends Odoo; it does not copy its accounts or stock into another system.

Work organised around each role.



**One role.
Relevant work.**

Conceptual view — not an application screen

Workspace + inbox

See tasks, approvals and exceptions together.

Approval modules

Route decisions by limits, role and responsibility.

Keep the decision linked to the original record.

Stock, supply and logistics. Seen together.

Product 360

**One product.
The operational context.**

Stock by location · incoming supply
Demand · movements · expected arrivals

Open the source behind the information.

Supply chain + logistics

See what needs attention.

Shortages, delays and quality blocks
with a reason and an owner.

Track shipments and changes
to expected arrival dates.

Finance and documents. With clear ownership.

odoo Native accounting records

Finance modules

Coordinate the close.

Tasks · deadlines · dependencies

Owners · supporting evidence

Odoo still holds the accounting entries.

Document modules

Know which version was approved.

Controlled versions, ownership,
approval and secure sharing.

Less searching through attachments
to reconstruct a decision.

What exists. What still needs validation.

Documented snapshot · 12 August 2026

Documented foundation

Custom modules on Odoo 19 Community are present in the reviewed source.

Local engineering acceptance evidence is reported.

Source review; tests were not rerun.

Historical source review · not a current production-readiness assessment

Still to prove for our site

Process and country configuration.
EBS integration and reconciliation.

Real-user pilot acceptance.
Production operation and support.

Agree a controlled pilot.

Agree one European site and a small set of processes for a controlled pilot.

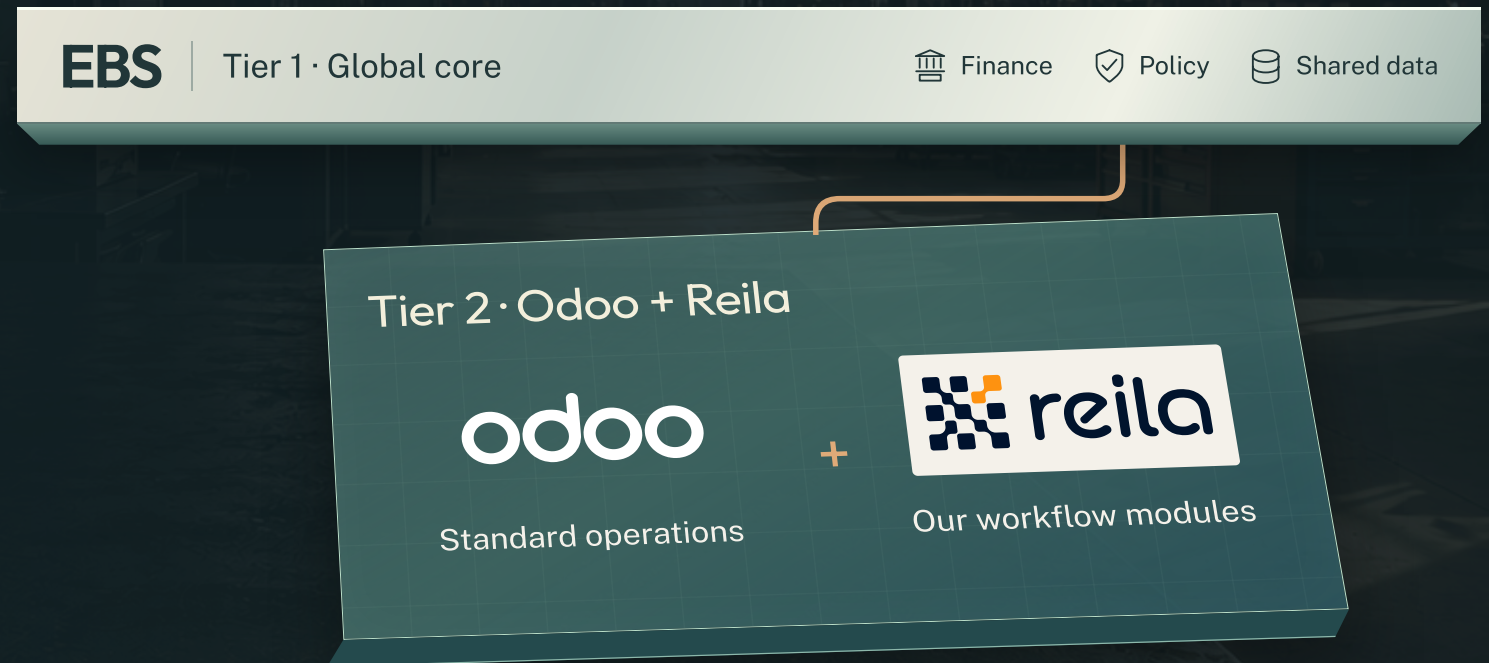
Accountable owners

Business + finance + IT.

Before we start

Agree success criteria and the scope of data exchanged with EBS.

Proposed next step · a controlled pilot, not rollout approval



Keep the core.

Give teams
room to move.



Proposed next step

One European site.
A controlled pilot.